

Sales Impact Report & Workshop

DESCRIPTION

Whenever you are new to selling or a seasoned sales veteran, the Maxwell Sales Impact Report & Workshop will undoubtedly guide you to **impactful results**. This report helps you discover your **selling style** and ways to **maximise** it. It also offers awareness of the various **buying styles of your clients**.

OUTLINE

It is accomplished through the different parts:

- Online **questionnaire**
- **Report** coming as an output of the questionnaire
- **Workshop** to discuss the results and next actions

BENEFITS

If you sell any product, services or a combination thereof, this report will equip you to:

- Identify your **preferred style of selling** and understand your **sales strengths and limitations**
- Learn how to **connect with potential buyers** and found out what makes them tick
- Using the matrix of customer buying styles, learn how to **sell to every type of person**
- Receive a detailed sales impact report and get a clear picture of how to **improve your sales results and performance**
- Review these results in a workshop and get support in your **next actions to improve your sales performance**

More information on <https://swissleadersgroup.com/sales>