

# Leadership Game – Sales Edition

## DESCRIPTION

Using principles taken from a variety of John Maxwell's books, this game will challenge players to think more strategically about selling.

You will find that there is no limit to who can come around the table to play this game, as it has tips for selling, negotiating and closing for everyone. It's perfect for any sales, executive, management, leadership or network marketing professional.

It includes a face-to-face one-hour session to discuss the leadership situation of your team, a two-hour Leadership Game session and a debrief session where we share a report on our findings and recommendation. It can accommodate maximum 12 participants in one session.

## OUTLINE

This two-hour fun, interactive and practical game as a workshop uses powerful questions, discussions and sharing that will **transform your team**.

It consists of:

- A one-hour meeting to discuss the current situation of sales, clients service and networking
- Two-hour Leadership Game session with your team (maximum 12 people)
- Feedback from the team on the exercise
- A one-hour meeting where we present our observations, feedback and suggestions

## BENEFITS

After attending the Leadership Game you will:

- Gain a better **understanding of your team**
- **Solutions** coming from the team itself
- External **observations, feedback and suggestions**

*More information on <https://swissleadersgroup.com/leadershipgame>*